

EXHIBIT 3

Dooley, Mike

From: Strott, Greg
Sent: Wednesday, December 12, 2007 1:06 PM
To: Dooley, Mike
Subject: FW: Arizona in Exxon/Mobil

Mike,
Here is the response from the national CM for Exxon/Mobil regarding Arizona for 2008....

-----Original Message-----

From: todd.s.mcfarland@exxonmobil.com
Sent: Wednesday, December 12, 2007 6:53 AM
To: Strott, Greg
Subject: RE: Arizona in Exxon/Mobil

Greg:

AZ for ExxonMobil 2008 NonCarb. will be the 20oz. PET only. Cans do not meet the penny profit requirement as well set a low price value in the vault given that they are pre priced at \$.99. The glass no longer makes the volume threshold -- looking to the PET offer to fill the void.

I hope this is help full.

Take care.

Todd S. McFarland
Global Category Director

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-----Original Message-----

From: Strott, Greg
Sent: Wednesday, December 05, 2007 10:25 AM
To: 'todd.s.mcfarland@exxonmobil.com'
Subject: Arizona in Exxon/Mobil

Todd,

First of I wanted to thank you for the time and open discussion we had Monday morning. It's good to work with partners in such an open manner and I know we can all be successful and meet our mutual objectives together when we work in that way.

I also wanted to follow up on the brief conversation we had regarding plans for Arizona next year. I believe you said the plan was for E/M to carry just the 20oz. PET package and not the cans or the glass packages. Is that correct?

Thanks again, and safe travels.
Greg

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